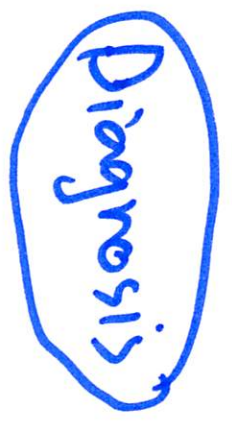


ଶ୍ରବଣ 1 : ମନୋବାସ୍ତୁତ୍ତରାମୟମାନଙ୍କ (Strategic Need Analysis)

Input _____ Process _____ Output

ଉତ୍ପନ୍ନ (P) - Deployed



ସଂକଳନ ଓ
କୋର୍ସ (CS) - Needs -

Strategic Needs



ମନୋବାସ୍ତୁତ୍ତରାମୟ... Change...

(B)

Policy

Internal

- ① - ڪلچر + ٽيڪنالاجي
ٺاهڻ
- ڪلچر + ٽيڪنالاجي
ٺاهڻ

External

- ٽيڪنالاجي
- ڪلچر
- ① ٽيڪنالاجي
ٺاهڻ
- - - - -
- ٽيڪنالاجي

Ex: $\epsilon\eta\sigma\theta\alpha\lambda\alpha\sigma\delta\eta\sigma\iota\sigma\mu\sigma$

- Primary Prevention and Promotion Excellent

- Service Excellent

- People Excellent: HRM, HRD, HRH, HRE

- Governance Excellent

Study

Analysis

Diagnosis

$\alpha\mu\mu\alpha\sigma\iota\sigma\tau\omicron\phi\epsilon\iota\iota\tau\iota$?

$\xi\epsilon\tau\sigma\text{:}$ $\eta\epsilon\theta\eta\kappa\iota$

SN: $\mu\sigma\theta\alpha\sigma\iota\sigma\tau\omicron\phi\epsilon\iota$

$\kappa\alpha\sigma\alpha\sigma\theta\eta\kappa\iota\sigma\iota\sigma\mu\sigma$

$\alpha\eta\chi\alpha\sigma\mu\sigma$

$\sigma\tau\alpha\tau\iota\sigma\tau\iota\kappa\eta\lambda\epsilon\upsilon\sigma\alpha\sigma\tau\omicron\varsigma$

$\alpha\epsilon\delta\iota\sigma\tau\alpha\text{:}$ $\iota\sigma\theta\epsilon\mu\sigma\sigma\iota\iota\sigma\tau\alpha\sigma\mu\alpha\sigma$

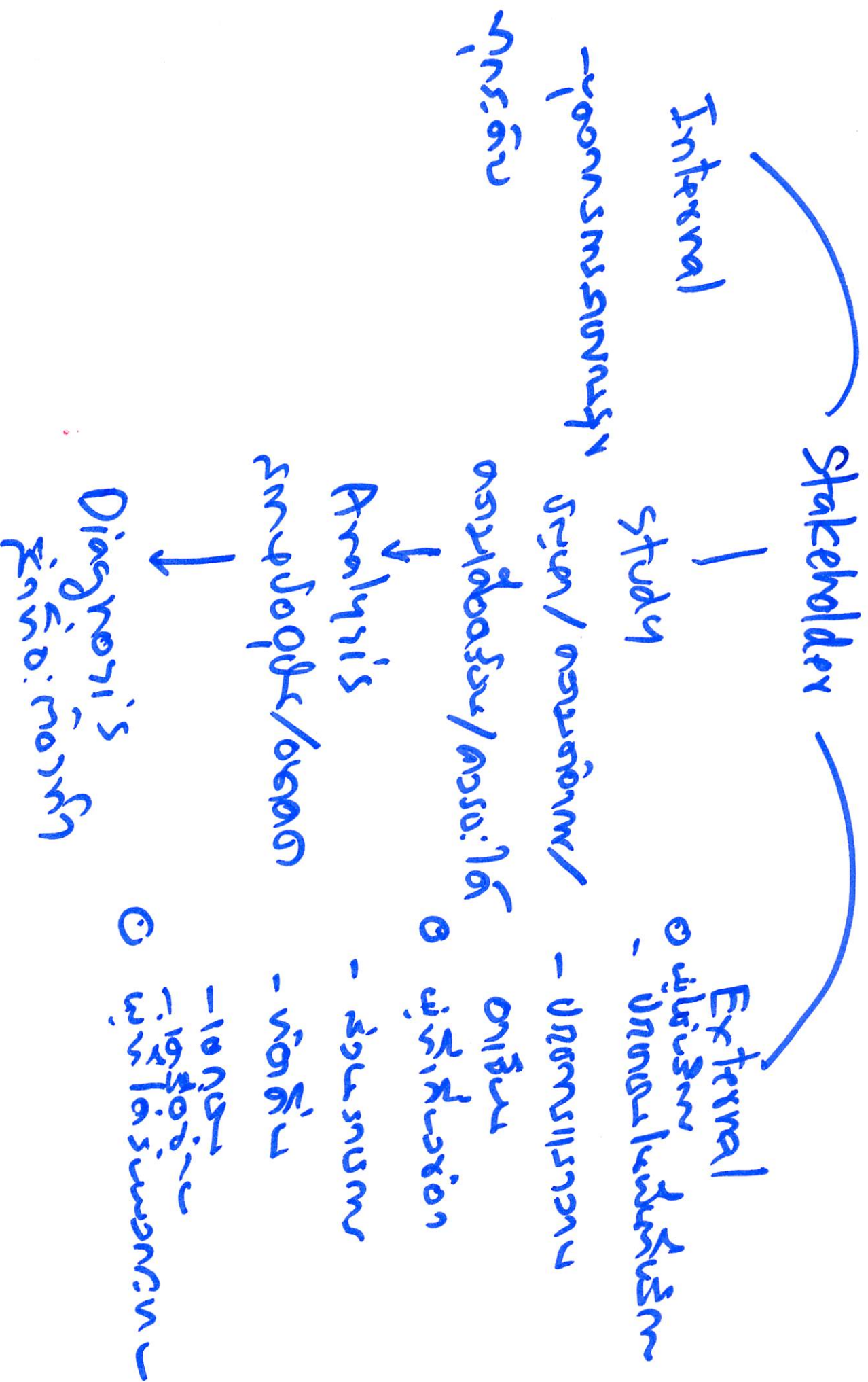
- $\eta\alpha\epsilon\delta\iota\sigma\iota\sigma\tau\omicron\phi\epsilon\iota\iota\sigma\tau\omicron\theta\omicron\varsigma$ + $\xi\upsilon\beta\eta\mu\alpha\tau\iota\varsigma$

- $\mu\sigma\alpha\kappa\iota\sigma\tau\omicron\phi\epsilon\iota\iota\sigma\tau\omicron\theta\omicron\varsigma$ + $\iota\sigma\theta\eta\kappa\iota$

$\xi\upsilon\beta\eta\mu\alpha\tau\iota\varsigma$

$\mu\theta\acute{\omicron}\tau\iota\sigma\tau\omicron\phi\epsilon\iota\iota\sigma\tau\omicron\theta\omicron\varsigma$ + $\iota\sigma\theta\eta\kappa\iota\sigma\tau\omicron\phi\epsilon\iota\iota\sigma\tau\omicron\theta\omicron\varsigma$ + $\sigma\tau\alpha\tau\iota\sigma\tau\iota\kappa\eta\lambda\epsilon\upsilon\sigma\alpha\sigma\tau\omicron\varsigma$

- $\mu\sigma\iota\beta\alpha\sigma\iota\sigma\mu\alpha\mu\theta\acute{\omicron}\tau\iota\sigma\tau\omicron\phi\epsilon\iota\iota\sigma\tau\omicron\theta\omicron\varsigma$ + $\sigma\tau\alpha\tau\iota\sigma\tau\iota\kappa\eta\lambda\epsilon\upsilon\sigma\alpha\sigma\tau\omicron\varsigma$



Ex ឃុំថៃប្រទេស

Study ————— Analysis ————— Diagnosis

- ប្រធានឃុំថៃប្រទេស
ក្រសួងសេដ្ឋកិច្ច និងហិរញ្ញវត្ថុ
ក្រសួងសុខាភិបាល

✓ ឃុំថៃប្រទេស
ស្ថិតនៅភូមិសាស្ត្រ
ស្របច្បាប់

- គំរោងស្ថិតនៅ
ភូមិសាស្ត្រ

- ប្រធានឃុំថៃប្រទេស
ស្ថិតនៅភូមិសាស្ត្រ
ស្របច្បាប់ ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស

- គំរោងស្ថិតនៅ
ភូមិសាស្ត្រ ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស

SN: ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស
ឃុំថៃប្រទេស ឃុំថៃប្រទេស

ឃុំថៃប្រទេស ឃុំថៃប្រទេស

Business

Infernal

- συμπερασμόν

υποθέσεων

(πρόβλεψη)

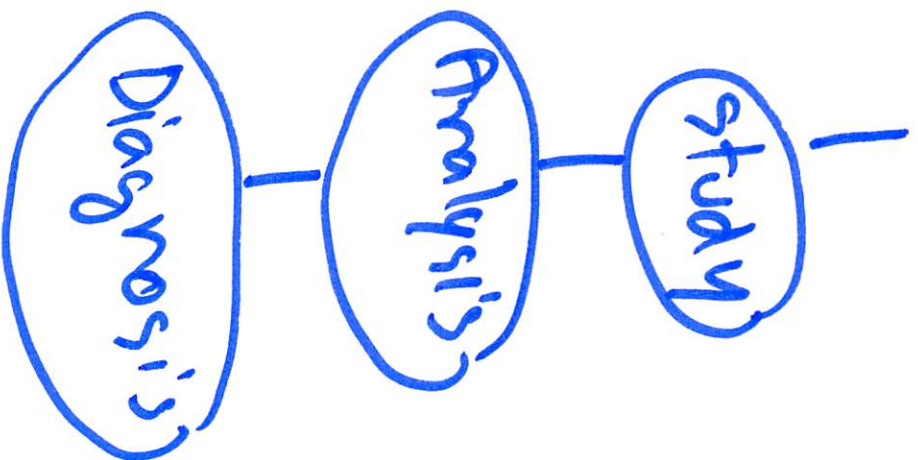
1) πρόβλεψη

2) πρόβλεψη

3) πρόβλεψη

4) πρόβλεψη

5) πρόβλεψη



External

- Υποθέσεων

Καταστάσεων

1) Political

2) Economic

3) Social

4) Technology

5) Legal

6) Environment

វិស័យ ២ : ក្រុមហ៊ុនផលិត និងលក់ឧបករណ៍អគ្គិសនី និងបច្ចេកទេស
10

ឆ. ២០២០-២០២៤

Input

— Process —

Output

SN
P
SN
S
SN
SN
SN
SN

1. ក្រុមហ៊ុនផលិត និងលក់ឧបករណ៍អគ្គិសនី និងបច្ចេកទេស SN ច្រើន
KSF: Key Success Factor
2. ចំណុច KSF គឺជាការ
ប្រើប្រាស់បច្ចេកទេស

(SP)

Strategic
Positioning

SN: მსოფლიო საგარეო უსამართლო სისტემის აღმასრულებელი

დაცვა - ჯიშა მხოლოდ საერთაშორისო სასამართლოში

საერთაშორისო სამართალი

Fact Evidence

5 = 2000-2001

4 = 2000 3 = 2000-2001

2 = 2000 1 = 2000-2001

1) საერთაშორისო სამართალი
აღმასრულებელი

4) საერთაშორისო სამართალი /
საერთაშორისო სამართალი

2) საერთაშორისო სამართალი /
საერთაშორისო სამართალი

5) საერთაშორისო სამართალი /
საერთაშორისო სამართალი

3) საერთაშორისო სამართალი /
საერთაშორისო სამართალი

22 Grouping

SP

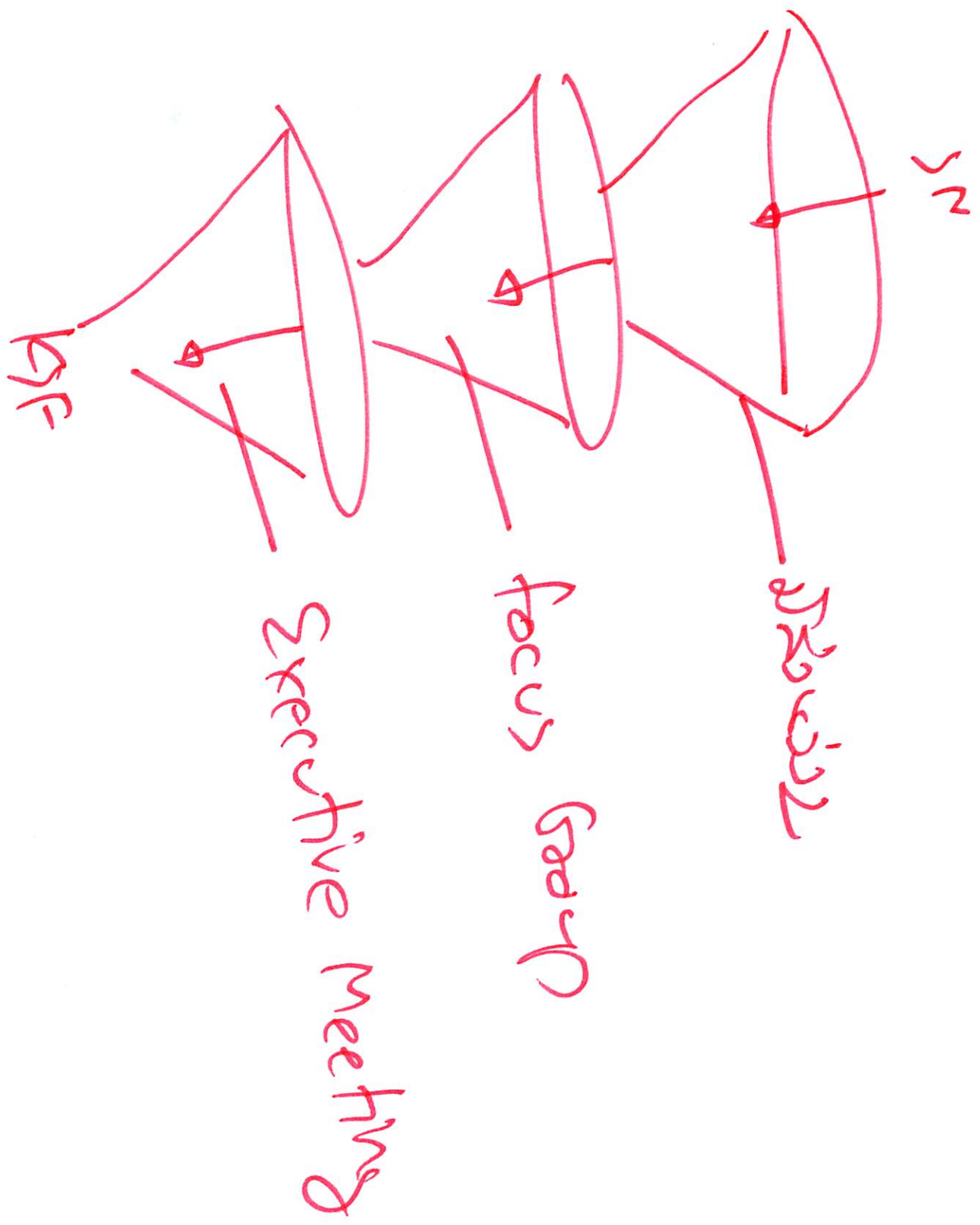
21-25 = SN Struktur परिवर्तन Change C

G Struktur Strategische Plan F

16-20 = SN Struktur Strategische Function

11-15 = SN Struktur Routine

6-10 = Struktur



(P)

Study

(S)

Analysis

(B)

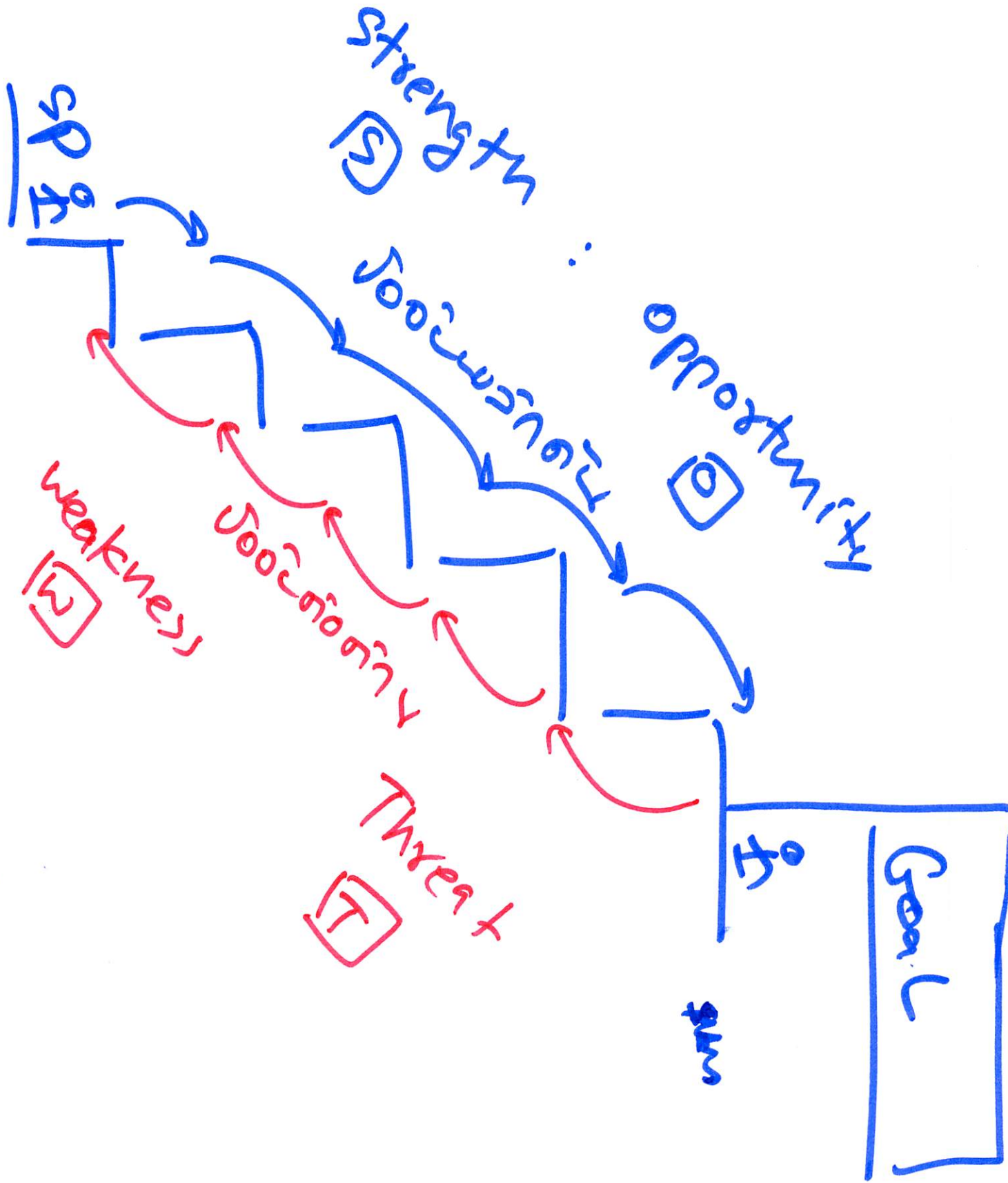
Diagnosis



SN SN SN SN



(SP)



⑤

բաղադրյալ և սուսօ.

ստացանք հենի ք

$$C + G = F$$

⑥

բոն ստացանք / օնուօն

հենի ք $C + G = F$

⑦

բլստ ստացանք / օնուօն

հոդումի ք յա $C + G = F$

⑧

բաղադրյալ և սուսօ.

ստացանք հենի ք

$$\gamma \text{ յա } C + G = F$$

Weaknesses

Weaknesses: 1. Lack of communication skills
2. Limited technical knowledge

Weaknesses: 1. Lack of communication skills
2. Limited technical knowledge
3. Poor time management
4. Limited problem-solving skills

Weaknesses
Analysis
F/E

Quality Improvement

Weaknesses: 1. Lack of communication skills
2. Limited technical knowledge

Weaknesses: 1. Lack of communication skills
2. Limited technical knowledge

Weaknesses

Quality Improvement

Opportunity : 10

1. 2018-2019
 2. 2019-2020
 3. 2020-2021
 4. 2021-2022
 5. 2022-2023
 6. 2023-2024
 7. 2024-2025
 8. 2025-2026
 9. 2026-2027
 10. 2027-2028

Analysis

F/E

Key Issue

1. 2018-2019 / 2019-2020

2020

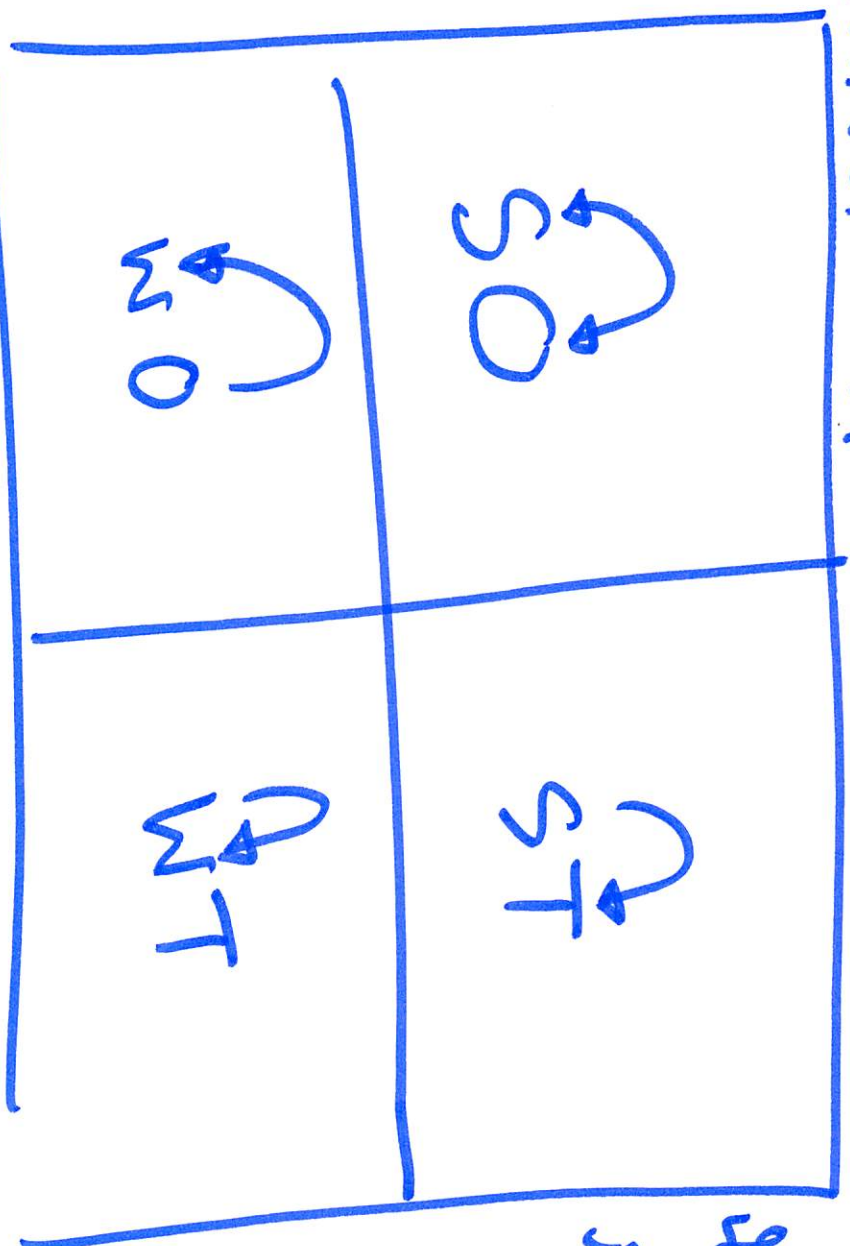
SP linkage

2021-2022

2022-2023

2024

მუცლის ნუბიდა
სტრუქტურა von SP



პოპულაცია

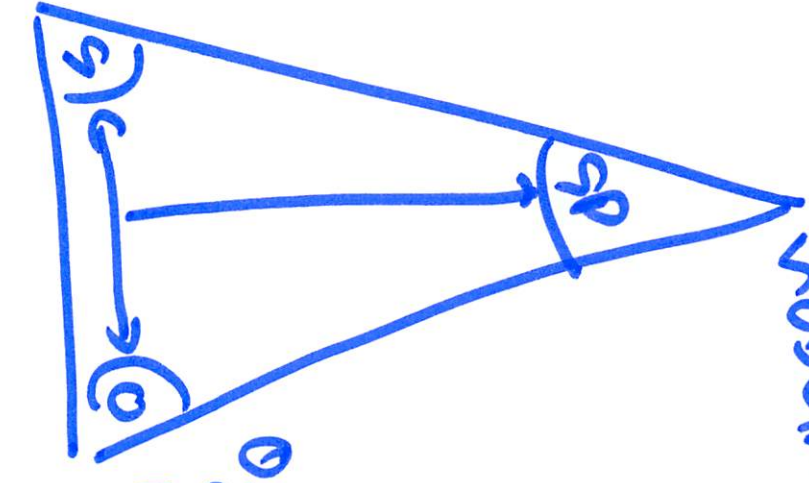
პროდუქტი
რეგონა (T)
ონმუხონ

მუცლის / მილა

ბუნებრივი

(პროდუქტი)

բանալի մշակման խնդիր
հիտալեզ



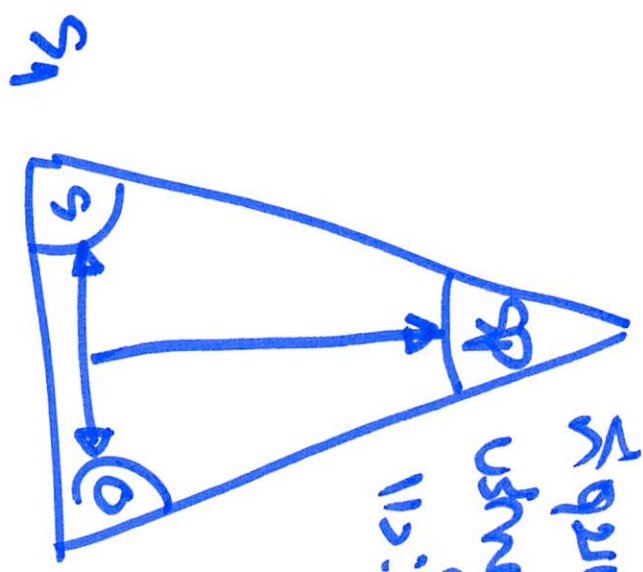
հ₁ սնունդ
լավում
սխալ
դատում
հետքերի

ժամանակակից
մշակման
խնդիր

հ₁ + 0 = հիտալեզ

հոն սնունդ
լավում
հիտալեզ
հիտալեզ
հիտալեզ
հիտալեզ
հիտալեզ
հիտալեզ
հիտալեզ
հիտալեզ

ארבעה קטגוריות של מידע
 שיש להן השפעה על
 התוצאות של המבחן



קטגוריות
 של מידע
 שיש להן השפעה
 על התוצאות של
 המבחן / הערכות

ה-ICT של
 המבחן

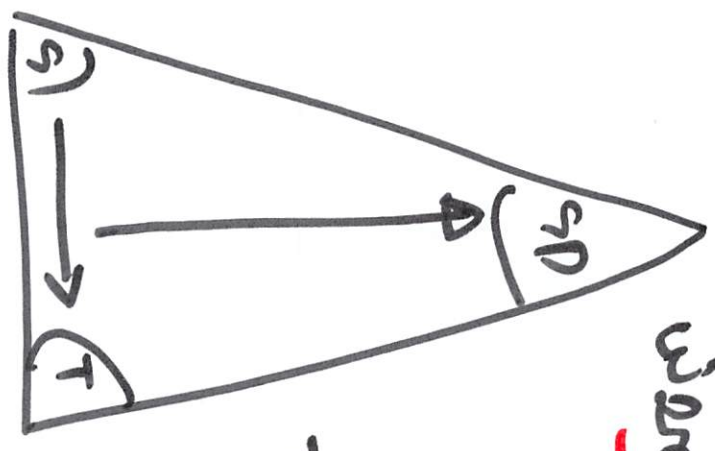
$$S_1 + \theta = \sigma \cdot \text{מידע}$$

המידע של המבחן
 הוא זה שמגדיר את
 התוצאות

המידע של המבחן
 הוא זה שמגדיר את
 התוצאות של המבחן

ה-ICT של המבחן

სიძლიერების ცენტრის
დადგენის წესები

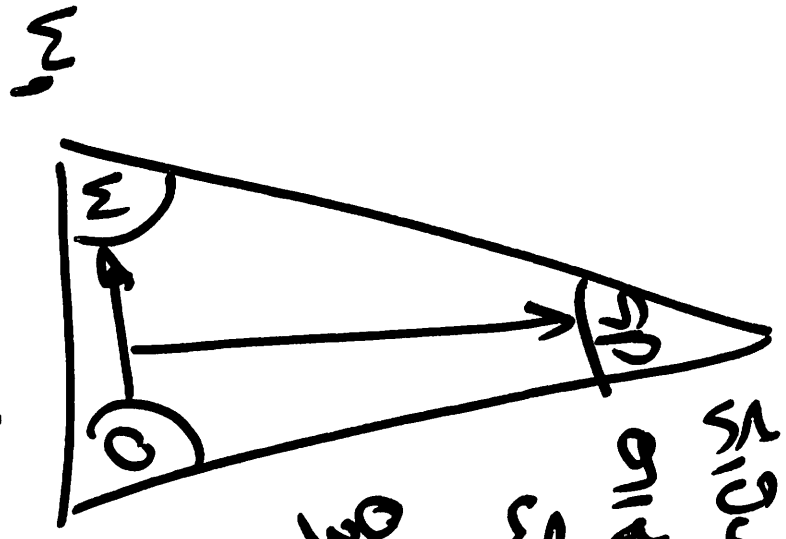


T_1
ჩვეულებრივ შემთხვევაში
სიძლიერების ცენტრი
მდებარეობს

S_1 მდებარეობს
სიძლიერების ცენტრის
დადგენის წესების
დადგენის მიხედვით

$S_1 + T_1$ = სიძლიერების
ცენტრის მდებარეობის
დადგენის წესების
დადგენის მიხედვით

1. W_1 W_2 W_3 W_4 W_5 W_6 W_7 W_8 W_9 W_{10} W_{11} W_{12} W_{13} W_{14} W_{15} W_{16} W_{17} W_{18} W_{19} W_{20} W_{21} W_{22} W_{23} W_{24} W_{25} W_{26} W_{27} W_{28} W_{29} W_{30} W_{31} W_{32} W_{33} W_{34} W_{35} W_{36} W_{37} W_{38} W_{39} W_{40} W_{41} W_{42} W_{43} W_{44} W_{45} W_{46} W_{47} W_{48} W_{49} W_{50} W_{51} W_{52} W_{53} W_{54} W_{55} W_{56} W_{57} W_{58} W_{59} W_{60} W_{61} W_{62} W_{63} W_{64} W_{65} W_{66} W_{67} W_{68} W_{69} W_{70} W_{71} W_{72} W_{73} W_{74} W_{75} W_{76} W_{77} W_{78} W_{79} W_{80} W_{81} W_{82} W_{83} W_{84} W_{85} W_{86} W_{87} W_{88} W_{89} W_{90} W_{91} W_{92} W_{93} W_{94} W_{95} W_{96} W_{97} W_{98} W_{99} W_{100}



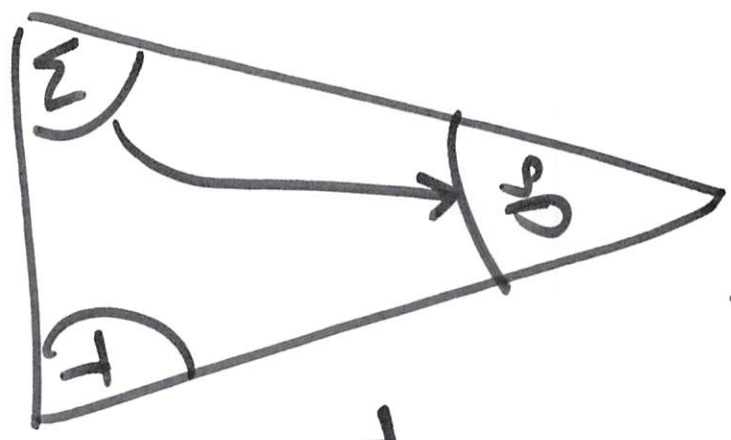
W_1
 1. W_1 W_2 W_3 W_4 W_5 W_6 W_7 W_8 W_9 W_{10} W_{11} W_{12} W_{13} W_{14} W_{15} W_{16} W_{17} W_{18} W_{19} W_{20} W_{21} W_{22} W_{23} W_{24} W_{25} W_{26} W_{27} W_{28} W_{29} W_{30} W_{31} W_{32} W_{33} W_{34} W_{35} W_{36} W_{37} W_{38} W_{39} W_{40} W_{41} W_{42} W_{43} W_{44} W_{45} W_{46} W_{47} W_{48} W_{49} W_{50} W_{51} W_{52} W_{53} W_{54} W_{55} W_{56} W_{57} W_{58} W_{59} W_{60} W_{61} W_{62} W_{63} W_{64} W_{65} W_{66} W_{67} W_{68} W_{69} W_{70} W_{71} W_{72} W_{73} W_{74} W_{75} W_{76} W_{77} W_{78} W_{79} W_{80} W_{81} W_{82} W_{83} W_{84} W_{85} W_{86} W_{87} W_{88} W_{89} W_{90} W_{91} W_{92} W_{93} W_{94} W_{95} W_{96} W_{97} W_{98} W_{99} W_{100}

2. W_1 W_2 W_3 W_4 W_5 W_6 W_7 W_8 W_9 W_{10} W_{11} W_{12} W_{13} W_{14} W_{15} W_{16} W_{17} W_{18} W_{19} W_{20} W_{21} W_{22} W_{23} W_{24} W_{25} W_{26} W_{27} W_{28} W_{29} W_{30} W_{31} W_{32} W_{33} W_{34} W_{35} W_{36} W_{37} W_{38} W_{39} W_{40} W_{41} W_{42} W_{43} W_{44} W_{45} W_{46} W_{47} W_{48} W_{49} W_{50} W_{51} W_{52} W_{53} W_{54} W_{55} W_{56} W_{57} W_{58} W_{59} W_{60} W_{61} W_{62} W_{63} W_{64} W_{65} W_{66} W_{67} W_{68} W_{69} W_{70} W_{71} W_{72} W_{73} W_{74} W_{75} W_{76} W_{77} W_{78} W_{79} W_{80} W_{81} W_{82} W_{83} W_{84} W_{85} W_{86} W_{87} W_{88} W_{89} W_{90} W_{91} W_{92} W_{93} W_{94} W_{95} W_{96} W_{97} W_{98} W_{99} W_{100}

$W_1 + W_2 = W_3 + W_4 + W_5 + W_6 + W_7 + W_8 + W_9 + W_{10} + W_{11} + W_{12} + W_{13} + W_{14} + W_{15} + W_{16} + W_{17} + W_{18} + W_{19} + W_{20} + W_{21} + W_{22} + W_{23} + W_{24} + W_{25} + W_{26} + W_{27} + W_{28} + W_{29} + W_{30} + W_{31} + W_{32} + W_{33} + W_{34} + W_{35} + W_{36} + W_{37} + W_{38} + W_{39} + W_{40} + W_{41} + W_{42} + W_{43} + W_{44} + W_{45} + W_{46} + W_{47} + W_{48} + W_{49} + W_{50} + W_{51} + W_{52} + W_{53} + W_{54} + W_{55} + W_{56} + W_{57} + W_{58} + W_{59} + W_{60} + W_{61} + W_{62} + W_{63} + W_{64} + W_{65} + W_{66} + W_{67} + W_{68} + W_{69} + W_{70} + W_{71} + W_{72} + W_{73} + W_{74} + W_{75} + W_{76} + W_{77} + W_{78} + W_{79} + W_{80} + W_{81} + W_{82} + W_{83} + W_{84} + W_{85} + W_{86} + W_{87} + W_{88} + W_{89} + W_{90} + W_{91} + W_{92} + W_{93} + W_{94} + W_{95} + W_{96} + W_{97} + W_{98} + W_{99} + W_{100}$

3. W_1 W_2 W_3 W_4 W_5 W_6 W_7 W_8 W_9 W_{10} W_{11} W_{12} W_{13} W_{14} W_{15} W_{16} W_{17} W_{18} W_{19} W_{20} W_{21} W_{22} W_{23} W_{24} W_{25} W_{26} W_{27} W_{28} W_{29} W_{30} W_{31} W_{32} W_{33} W_{34} W_{35} W_{36} W_{37} W_{38} W_{39} W_{40} W_{41} W_{42} W_{43} W_{44} W_{45} W_{46} W_{47} W_{48} W_{49} W_{50} W_{51} W_{52} W_{53} W_{54} W_{55} W_{56} W_{57} W_{58} W_{59} W_{60} W_{61} W_{62} W_{63} W_{64} W_{65} W_{66} W_{67} W_{68} W_{69} W_{70} W_{71} W_{72} W_{73} W_{74} W_{75} W_{76} W_{77} W_{78} W_{79} W_{80} W_{81} W_{82} W_{83} W_{84} W_{85} W_{86} W_{87} W_{88} W_{89} W_{90} W_{91} W_{92} W_{93} W_{94} W_{95} W_{96} W_{97} W_{98} W_{99} W_{100}

ଅନୁସନ୍ଧାନ କରନ୍ତୁ (ଅନୁସନ୍ଧାନ କରନ୍ତୁ)
ଅନୁସନ୍ଧାନ କରନ୍ତୁ



ଅନୁସନ୍ଧାନ କରନ୍ତୁ -
ଅନୁସନ୍ଧାନ କରନ୍ତୁ
ଅନୁସନ୍ଧାନ କରନ୍ତୁ

T_1
ଅନୁସନ୍ଧାନ କରନ୍ତୁ
ଅନୁସନ୍ଧାନ କରନ୍ତୁ

ଅନୁସନ୍ଧାନ
 T_2 ଅନୁସନ୍ଧାନ
ଅନୁସନ୍ଧାନ

$W_1 + T_1 + T_2 = \text{ଅନୁସନ୍ଧାନ}$

ଅନୁସନ୍ଧାନ କରନ୍ତୁ
ଅନୁସନ୍ଧାନ କରନ୍ତୁ
ଅନୁସନ୍ଧାନ କରନ୍ତୁ

ଅନୁସନ୍ଧାନ

- 1) T_1 ଅନୁସନ୍ଧାନ
- 2) T_2 ଅନୁସନ୍ଧାନ
- 3) W ଅନୁସନ୍ଧାନ
- 4) W ଅନୁସନ୍ଧାନ